



## SIRIUS CONSULTANCY INTERNATIONAL

### Foundation

2018

### Employees

SCI is a member of several consultancy networks.

### Branches

Bioplastics, biobased chemicals, bio-solvents, food and technical ingredients, feedstocks, industrial biotechnology, enzymes, chemistry.

### Clients

High-growth companies, scale-ups, fresh IPO's and investors in the biobased and sustainable materials and ingredients sector.

### Key services

- Feasibility studies
- Market Intelligence
- Marketing strategy
- Technology Scouting
- Go-to-market strategy
- Product portfolio analysis
- Business development
- Management Coaching

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## THE COMPANY:

### BRINGING INNOVATIONS FROM TECHNOLOGY TO MARKET

#### Trends in the biobased economy

Innovation in biotechnology and green chemistry has encouraged the developments of economic routes to both conventional and new materials. Biobased and bio-degradable plastics, solvents, formulation ingredients and chemicals are produced from a variety of biological feedstocks, such as sugar, lignocellulose or gases. Also, the market place for biobased and biodegradable materials is evolving rapidly and the landscape is ever changing.

#### From technology to market

Based on solid understanding of technology, products, applications and market needs and on meaningful long-term relationships, Sirius Consultancy International (SCI) is operating across the globe with a strategic focus to bring innovations from technology to market and creating, building and growing global business platforms.

#### Your trusted partner

SCI is your trusted partner in strategy development and deployment. As sounding board for investors, scale-up and high growth companies alike, SCI provides business development support in the biobased materials and chemicals industry based on fact-based information, making sure our clients are connected to the latest industry intelligence and help them to develop purposeful business strategies accordingly.

#### Exceeding expectations

Based on long-standing experience in the field, SCI works based on the needs of its clients and focuses on accelerating business results.

#### Services

SCI works hand in hand with its clients to open doors, generate leads and assess and develop new purposeful business opportunities. Services encompass gathering market intelligence, developing go-to-market strategies and management coaching for scale-ups and high growth companies, addressing business related dilemma's and strategic choices. Based on a solid network in the industry, SCI carries out technology scouting projects, feasibility studies and assists clients in developing a healthy product portfolio, addressing both technology and business development aspects.

#### Perspective of the whole value-chain

SCI creates value across the bioproducts sector, with scale-ups, multinationals and investors amongst its clients, and through collaboration in consultant and industry networks. SCI works with high-growth companies active in the manufacturing of biobased plastics, biobased chemicals, solvents and ingredients and with their customers and other value-chain partners developing end-uses and applications with these products.

*Sirius Consultancy International is based in The Netherlands and operates internationally. We believe that shifting from fossil-based to bio-based is an important contribution towards making the future more sustainable and purposeful.*